

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!<sup>TM</sup>, a menu-driven database system. The INTERNET address for GSA Advantage!<sup>TM</sup> is:  
<http://www.gsaadvantage.gov> .

**Mission Oriented Business Integrated Services (MOBIS)**

Federal Supply Group: 874  
Class: R499

**Contract Number: GS-10F-0453R**

For more information on ordering from Federal Supply Schedules  
click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: August 31, 2005 – August 30, 2010

Contractor: CACI-IQM, Inc.  
14151 Park Meadow Drive  
Chantilly, VA 20151

703-679-4177 (p)  
703-679-3402 (f)  
[www.CACI.com](http://www.CACI.com)

Contract Administrator: Katheryne Ackerman

Business Size: Large Business

Supplement 2009-1 (PS-0008), June 2, 2009

**CUSTOMER INFORMATION:****1a. Awarded Special Item Number(s):**

Special Item Number (SIN)	Description	Pricing
874-1 / 874-1RC	Consulting Services	See Page 4
874-2 / 874-2RC	Facilitation Services	See Page 4
874-3 / 874-3RC	Survey Services	See Page 4
874-7 / 874-7RC	Program and Project Management Services	See Page 4

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:** Not Applicable.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

**2. Maximum Order:** \$1,000,000

\*If the "best value" selection places your order over the Maximum Order, identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

**3. Minimum Order:** \$300

**4. Geographic Coverage:** Domestic only

**5. Point of Production:** CACI-IQM, Inc., Fairfax County, Virginia

**6. Prices Shown Herein are Net (discount deducted)**

**7. Quantity Discount:** None

**8. Prompt Payment Terms:** Net 30 days

9. Government Purchase Cards are accepted below and above the micro-purchase threshold.

**10. Foreign Items:** None

11a. Time of Delivery: CACI-IQM Inc. shall deliver or perform services in accordance with the terms negotiated in an agency's order. CACI-IQM, Inc. will not propose in excess of its standard commercial delivery or performance times to agencies without giving notice to the Ordering Officer of its intent to do so.

**11b. Expedited Delivery:** Consult with Contractor

**11c. Overnight/2-Day Delivery:** Consult with Contractor

**11d. Urgent Requirements:** Consult with Contractor

**12. FOB Point:** FOB Destination

**13a. Ordering Address:**  
CACI-IQM, Inc.  
14151 Park Meadow Drive  
Chantilly, VA 20151  
Telephone: 703-679-3141  
FAX: 703-679-3402

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

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- 14. Payment Address:** CACI-IQM, Inc.  
PO Box 630967  
Lockbox # 630967  
Baltimore MD 21263-0967
- 15. Warranty Provisions:** Standard Warranty
- 16. Export Packing charges:** Not applicable
- 17. Terms and conditions of Government Purchase Card Acceptance:** Institute for Quality Management, Inc. for terms and conditions of Government Purchase Card acceptance.
- 18. Terms and conditions of rental, maintenance, and repair:** Not applicable
- 19. Terms and conditions of installation:** Institute for Quality Management, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency's order.
- 20. Terms and conditions of repair parts:** Not applicable
- 21. List of service and distribution points:** Not applicable
- 22. List of participating dealers:** Not applicable
- 23. Preventive maintenance:** Not applicable
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:**  
Not applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) <http://www.caci.com/Contracts/508.shtml>. The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/)
- 25. DUNS Number:** 80-042-6350
26. CACI-IQM, Inc. is registered in the Central Contract Registration (CCR) database.
- 27. Uncompensated Overtime:** CACI has an established cost accounting system, approved by DCAA, which records all hours worked, including uncompensated hours for all employees regardless of the contract type. All uncompensated overtime hours are included in CACI's base for allocation of overhead costs. No uncompensated effort will be performed without supervision. Uncompensated effort is supported by clerical and secretarial personnel only when necessary; i.e., if the uncompensated effort would otherwise be unproductive. Employees are required or encouraged to perform uncompensated effort only when necessary to refine work products, meet deliverable deadlines, or otherwise respond to customer requirements.
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### CONTRACTOR INFORMATION

CACI-IQM's mission is to promote the effective use of systematic approaches to strategic planning and management within commercial and government organizations. CACI-IQM's intent is to aid clients in achieving the knowledge, experience, and expertise needed to improve quality, productivity, and customer service by tailoring proven approaches to planning, training, performance measurement, process and quality improvement, management analysis, and systems engineering. CACI-IQM's clients include both commercial organizations and government agencies.

CACI-IQM's core competency areas include:

- **Organizational Development:** strategic planning and deployment, change management, organizational assessments, program management, workforce and customer surveys, customer relationship management, contracting and acquisition, and award application development,
- **Training:** specialized and customized training curriculum development and delivery, multi-faceted approaches to workforce development and strategic alignment, six sigma including basic skills and black belt preparation, performance measurement, team work, diversity, problem solving workshops including executive level off-sites, and statistical methods
- **Process Improvement and Reengineering:** six sigma, statistical process control, BPR, process modeling, team facilitation, cost benefit/value analysis, statistical analysis of process performance, benchmarking and best practices, and
- **ISO Certification and Compliance:** process documentation, performance validation, process audits, certification preparation, internal auditor certification, and preparation for external certification.

Our formula for success rests on a solid basis of:

- Highly professional, motivated, experienced, certified, and trained associates with world class experience and capabilities,
- Customer relationships that focus on the delivery of value as measured from the customer's perspective in every project we perform,
- Business relationships that are easy to initiate and maintain, clear, responsive, timely, confidential, cost competitive, and honest, and
- A focus on our core competencies – CACI-IQM will not commit to any project that we are not capable of performing in a manner that exceeds our customers' expectations. We will maintain our team of professionals exhibiting world-class expertise in our core competencies.

CACI-IQM Associates represent diverse educational and professional backgrounds. Typical CACI-IQM associates have an average of over 25 years of experience in the military, government, or commercial marketplace, and maintain government security clearances. They are degreed and certified in the variety of disciplines necessary to ensure the widest array of business process consulting successes. The associates are recognized as experts in Government/Industry in areas such as: Metrics, Strategic Planning, BPR, Training, Facilitation, Cost Benefit Analysis, Process Improvement, Surveys, Statistical Analysis, Job Task Analysis, Working Capital Fund, and Organization Development. Each associate maintains strong skills in Information Technology, Statistical Analysis, Systems Engineering & Integration, Intelligence Production Processes, Team Building, and Organizational Leadership. We focus on strategies for success utilizing the best available tools leading to the highest level of business improvement, learning, cooperation, customer/stakeholder satisfaction, and measurable tangible results. In addition, the typical CACI-IQM associate maintains an active "Top Secret" level clearance.

GSA Pricing**874-1 / 874-1RC - Consulting Services****874-2 / 874-2RC - Facilitation Services****874-3 / 874-3RC - Survey Services****874-7 / 874-4RC - Program and Project Management Services**

<b>Labor Category</b>	<b>Hourly Rate</b>
Senior Staff	\$ 235.00
Senior Staff II	\$ 181.07
Senior Associate Staff I	\$ 153.92
Senior Associate Staff II	\$ 144.80
Senior Associate Staff III	\$ 135.32
Senior Associate Staff IV	\$ 125.12
Associate Staff I	\$ 115.42
Associate Staff IV	\$ 74.16
Business Process Engineer - Junior	\$ 79.75
Business Process Engineer - Mid	\$ 115.01
Organizational Change Management Specialist - Senior	\$ 138.24

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## Labor Category Descriptions

### Senior Staff (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)

**Experience:** Minimum of 20 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Staff are recognized subject matter experts in MOBIS specific functional areas and have a minimum of 30 years of government service, or experience directly supporting Government of commercial clients; or a minimum of 30 years of experience in a technical domain necessary to support the MOBIS client requirements. These are recognized experts that have experience participating in management forums at the National or International levels as evaluators or presenters.

**Functional Responsibilities:** Acts as program Subject Mater Expert, responsible for providing program strategic direction and for problem solving or to ensure successful task completion. Provides subject matter expertise guidance to the program/project manager to ensure the successful accomplishment of the overall work effort. Participates in program reviews with the client and team, serves as the onsite point of contact for client.

**Education:** These associates have advanced degrees and are recognized experts in their field.

### Senior Associate Staff II (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)

**Experience:** Minimum of 5 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Staff III (Senior Associate) have a minimum of 15 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 15 years of experience in a technical domain necessary to support the MOBIS client requirements.

**Functional Responsibilities:** Serves as lead consultant on a team effort, often times acts as a subject matter expert, provided technical guidance to the team in the performance of the work and performs quality checks of deliverables. Ensures services meet with client expectations, on schedule with appropriate deliverables.

**Education:** These associates have baccalaureate degrees or 10 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas and have additional specialized relevant training or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc. All are recognized experts in their field.

### Senior Associate Staff I (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)

**Experience:** Minimum of 7 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Associate Staff I have a minimum of 20 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 20 years of experience in a technical domain necessary to support the MOBIS client requirements.

**Functional Responsibilities:** Retains overall responsibility for task performance including, schedule, deliverables, and contractual compliance. May operate on multiple task and reports to CACI-IQM Senior Staff. May act as immediate supervisor for other associates and may participate in program reviews.

**Education:** These associates have accredited Masters and PhD degrees in the areas of Business, Math, Science or Physiology or the associate has already been accepted into one of these programs and are recognized experts in their field. .

### Senior Associate Staff II (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)

**Experience:** Minimum of 5 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Staff Associate II have a minimum of 15 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 15 years of experience in a technical domain necessary to support the MOBIS client requirements.

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**Functional Responsibilities:** Serves as lead consultant on a team effort, often times acts as a subject matter expert, provided technical guidance to the team in the performance of the work and performs quality checks of deliverables. Ensures services meet with client expectations, on schedule with appropriate deliverables.

**Education:** These associates have baccalaureate degrees or 10 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas and have additional specialized relevant training or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc. All are recognized experts in their field.

**Senior Associate Staff III (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** Minimum of 3 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Associate Staff III have a minimum of 10 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 10 years of experience in a technical domain necessary to support the MOBIS client requirements.

**Functional Responsibilities:** Serves as lead consultant on a team effort, demonstrates skills in the scope of work encompassed by the task or sub-task. Ensures services are in tune with client requirements and meets the clients schedule with appropriate deliverables.

**Education:** These associates have baccalaureate degrees or 6 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas and have additional specialized relevant training or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc.

**Senior Associate Staff IV (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** Minimum of 3 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Senior Associate Staff IV have a minimum of 10 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 10 years of experience in a technical domain necessary to support the MOBIS client requirements.

**Functional Responsibilities:** Serves as consultant on a team effort, demonstrates skills in the scope of work encompassed by the task or sub-task, responsible to provide services that meet the client's schedule for deliverables.

**Education:** These associates have, at a minimum, an associate degree and are pursuing a baccalaureate degree or vocational certificates in the areas of continuing education that enhance their associated degree in their specific field, but does not lead to a baccalaureate degree or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc.

**Associate Staff I (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** Minimum of 2 years of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas. Associate Staff I have a minimum of 10 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 10 years of experience in a technical domain necessary to support the MOBIS client requirements.

**Functional Responsibilities:** Serves as consultant on a team effort. Responsive to client requirements and meets the clients schedule with appropriate deliverables

**Education:** These associates have some college courses or vocational certificates in the areas of continuing education that enhance their associated degree in their specific field, but does not lead to a baccalaureate degree or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc.

**Associate Staff IV (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** Minimum of 6 months of experience providing consulting, facilitating, survey, and program management services in MOBIS specific areas Associate Staff IV have a minimum of 2 years of Government service, or experience directly supporting Government of commercial clients; or a minimum of 2 years of experience in a technical domain necessary to support the MOBIS client requirements.

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**Functional Responsibilities:** Serves as consultant on a team effort. Responsive the client requirements and meets the clients schedule with appropriate deliverables.

**Education:** These associates have some college courses or vocational certificates in the areas of continuing education that enhance their associated degree in their specific field, but does not lead to a baccalaureate degree or certificates from organizations such as the Program Management Institute (PMI), Sigma Six Black Belt, Sigma Six Green Belt, ISO9000 Auditor, etc.

**Business Process Engineer- Junior (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** 0 years with Bachelor's

**Functional Responsibilities:** Conduct process capability and improvement studies to ensure the quality of products as well as coordinate complaint analysis. Perform business process re-engineering (BPR). Assist with regulatory, QS and ISO initiatives and support cost improvement projects. Responsibilities include new technology / process introduction, develop and optimize processes using design of experiments and statistical process control, quality through root cause analysis and team problem solving with employees, evaluate current and new requirements and implement and support continuous improvement / product lead time reduction projects, documentation of processes and procedures.

**Education:** Bachelor's degree or equivalent experience

**Business Process Engineer – Mid (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** 6 years with Bachelors, 4 years with Master's

**Functional Responsibilities:** Conduct process capability and improvement studies to ensure the quality of products as well as coordinate complaint analysis. Perform business process re-engineering (BPR). Assist with regulatory, QS and ISO initiatives and support cost improvement projects. Responsibilities include new technology / process introduction, develop and optimize processes using design of experiments and statistical process control, quality through root cause analysis and team problem solving with employees, evaluate current and new requirements and implement and support continuous improvement / product lead time reduction projects, documentation of processes and procedures.

**Education:** Bachelor's degree, Master's degree or equivalent experience

**Organizational Change Management Specialist - Senior (874-1/874-1RC, -2/-2RC, -3/-3RC, and -7/-7RC)**

**Experience:** 15+ years with Bachelor's; 13+ years with Master's

**Functional Responsibilities:** Candidates for these positions must have strong consulting skills with proven experience in organizational change management for large transition and/or transformation efforts and the ability to interface successfully with all levels of client staff and leadership. Proven experience in stakeholder identification, stakeholder engagement, change readiness assessments, change management transition planning, organizational design, facilitation, organizational culture, strategic communications, organizational analysis and effectiveness, leadership development, and the creation and implementation of Change Management Plans is strongly desired.

**Education:** Bachelor's degree, Master's degree or equivalent experience